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1. (a) Purchasing has attained a strategic position in many organizations to date. Justify this statement with respect to the functions of a purchasing unit in an organization. (10 marks)

(b) Explain **five** ways in which an organization may ensure effective implementation of a corporate strategy. (10 marks)

2. (a) Purchasing activities in an organization should always support the overall corporate strategy. Explain **five** techniques a business entity can use to improve its purchasing activities. (10 marks)

(b) Highlight **five** factors that might influence the adoption of various purchasing and supply structures in an organization. (10 marks)

3. (a) Describe **five** ways in which Information Communication Technology (ICT) may help in the acquisition of purchasing and supply performance data. (10 marks)

(b) Chuma, one of the World's metal producers intends to source its materials requirements from the global market. As a supply chain manager of the organization, highlight **five** challenges that the organization may face when sourcing its materials from overseas markets. (10 marks)

4. (a) Strategic Management takes place at three levels in an organization. Highlight **five** types of strategic decisions made at the corporate level. (10 marks)

(b) A certain purchasing and supply organization has developed a number of policies to guide its supply chain operations. Explain **five** ways in which the organization will benefit from the policies. (10 marks)

5. (a) ABC Company Limited, a manufacturing firm, has hired a consultant to help in strategic planning process. Describe the steps that the consultant would use to advise the company in conducting the process. (10 marks)

(b) Explain **five** ways in which the purchasing and supply function could be used to reduce inventory costs in an organization. (10 marks)

6. (a) Highlight **five** benefits that an organization would derive from coordinating internal and external supply chain information flows. (10 marks)

(b) An organization is supposed to align its purchasing and supply function with its corporate vision and strategies. Explain **five** ways in which this alignment can be achieved. (10 marks)

7. (a) Explain **five** ways in which purchasing and supply chain strategies can contribute to achievement of an organization's objectives. (10 marks)

(b) Highlight **five** aspects that a purchasing and supply function might use to measure performance of its suppliers. (10 marks)